# Foster Capital Management Inc. dba Generations Wealth Design

# Form ADV Part 2A – Disclosure Brochure

# Effective: February 2, 2024

This Form ADV Part 2A ("Disclosure Brochure") provides information about the qualifications and business practices of Foster Capital Management Inc. dba Generations Wealth Design ("Generations Wealth Design" or the "Advisor"). If you have any questions about the content of this Disclosure Brochure, please contact the Advisor at (785) 273-5580.

Generations Wealth Design is a registered investment advisor located in the State of Kansas. The information in this Disclosure Brochure has not been approved or verified by the U.S. Securities and Exchange Commission ("SEC") or by any state securities authority. Registration of an investment advisor does not imply any specific level of skill or training. This Disclosure Brochure provides information about Generations Wealth Design to assist you in determining whether to retain the Advisor.

Additional information about Generations Wealth Design and its Advisory Persons is available on the SEC's website at <u>www.adviserinfo.sec.gov</u> by searching with the Advisor's firm name or CRD# 323975.

Foster Capital Management Inc. dba Generations Wealth Design 5875 SW 29th Street, Topeka, KS 66614 Phone: (785) 273-5580 | Website: <u>https://www.genwd.com</u>

# Item 2 – Material Changes

Form ADV 2 is divided into two parts: *Part 2A (the "Disclosure Brochure")* and *Part 2B (the "Brochure Supplement")*. The Disclosure Brochure provides information about a variety of topics relating to an Advisor's business practices and conflicts of interest. The Brochure Supplement provides information about the Advisory Persons of Generations Wealth Design. For convenience, the Advisor has combined these documents into a single disclosure document.

Generations Wealth Design believes that communication and transparency are the foundation of its relationship with clients and will continually strive to provide you with complete and accurate information at all times. Generations Wealth Design encourages all current and prospective clients to read this Disclosure Brochure and discuss any questions you may have with the Advisor.

## Material Changes

The following material changes have been made to this Disclosure Brochure since the last filing and distribution to clients.

• The Advisor has amended its fees for Wealth Management Services. Please see Item 5 for more information.

## **Future Changes**

From time to time, the Advisor may amend this Disclosure Brochure to reflect changes in business practices, changes in regulations or routine annual updates as required by the securities regulators. This complete Disclosure Brochure or a Summary of Material Changes shall be provided to you annually and if a material change occurs.

At any time, you may view the current Disclosure Brochure on-line at the SEC's Investment Adviser Public Disclosure website at <u>www.adviserinfo.sec.gov</u> by searching with the Advisor's firm name or CRD# 323975. You may also request a copy of this Disclosure Brochure at any time by contacting the Advisor at (785) 273-5580.

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# Item 4 – Advisory Services

## A. Firm Information

Foster Capital Management Inc. dba Generations Wealth Design ("Generations Wealth Design" or the "Advisor") is a registered investment advisor located in the State of Kansas. The Advisor was organized as a Corporation under the laws of the State of Kansas in January 2005. Generations Wealth Design became a registered investment advisor in January 2023. Generations Wealth Design is owned by Vincent E. Foster (Partner and Wealth Advisor). Cole K. Foster, CFP<sup>®</sup> (Partner, Wealth Advisor and Chief Compliance Officer) serves as the Chief Compliance Officer. This Disclosure Brochure provides information regarding the qualifications, business practices, and the advisory services provided by Generations Wealth Design.

# **B. Advisory Services Offered**

Generations Wealth Design offers wealth management services, including investment management and financial planning services for individuals, high net worth individuals, families, trusts, estates, and businesses (each referred to as a "Client").

The Advisor serves as a fiduciary to Clients, as defined under the applicable laws and regulations. As a fiduciary, the Advisor upholds a duty of loyalty, fairness and good faith towards each Client and seeks to mitigate potential conflicts of interest. Generations Wealth Design's fiduciary commitment is further described in the Advisor's Code of Ethics. For more information regarding the Code of Ethics, please see Item 11 – Code of Ethics, Participation or Interest in Client Transactions and Personal Trading.

## Wealth Management Services

Generations Wealth Design provides customized wealth management solutions for its Clients. This is achieved through continuous personal Client contact and interaction while providing discretionary investment management and related advisory services. Generations Wealth Design works closely with each Client to identify their investment goals and objectives as well as risk tolerance and financial situation in order to create a portfolio strategy. Generations Wealth Design will then construct an investment portfolio consisting of diversified mutual funds, exchange-traded funds ("ETFs"), individual stocks and/or individual bonds to achieve the Client's investment goals. The Advisor may also utilize other types of investments, as appropriate to meet the needs of the Client. The Advisor may retain certain legacy investments based on portfolio fit and/or tax considerations.

Generations Wealth Design's investment strategies are primarily long-term focused, but the Advisor may buy, sell or re-allocate positions that have been held for less than one year to meet the objectives of the Client or due to market conditions. Generations Wealth Design will construct, implement and monitor the portfolio to ensure it meets the goals, objectives, circumstances, and risk tolerance agreed to by the Client. Each Client will have the opportunity to place reasonable restrictions on the types of investments to be held in their respective portfolio, subject to acceptance by the Advisor.

Generations Wealth Design evaluates and selects investments for inclusion in Client portfolios only after applying its internal due diligence process. Generations Wealth Design may recommend, on occasion, redistributing investment allocations to diversify the portfolio. Generations Wealth Design may recommend specific positions to increase sector or asset class weightings. The Advisor may recommend employing cash positions as a possible hedge against market movement.

Generations Wealth Design may recommend selling positions for reasons that include, but are not limited to, harvesting capital gains or losses, business or sector risk exposure to a specific security or class of securities, overvaluation or overweighting of the position[s] in the portfolio, change in risk tolerance of the Client, generating cash to meet Client needs, or any risk deemed unacceptable for the Client's risk tolerance.

At no time will Generations Wealth Design accept or maintain custody of a Client's funds or securities, except for the limited authority as outlined in Item 15 – Custody. All Client assets will be managed within the designated account[s] at the Custodian, pursuant to the terms of the advisory agreement. Please see Item 12 – Brokerage Practices.

Retirement Accounts – When the Advisor provides investment advice to Clients regarding ERISA retirement accounts or individual retirement accounts ("IRAs"), the Advisor is a fiduciary within the meaning of Title I of the Employee Retirement Income Security Act ("ERISA") and/or the Internal Revenue Code ("IRC"), as applicable, which are laws governing retirement accounts. When deemed to be in the Client's best interest, the Advisor will provide investment advice to a Client regarding a distribution from an ERISA retirement account or to roll over the assets to an IRA, or recommend a similar transaction including rollovers from one ERISA sponsored Plan to another, one IRA to another IRA, or from one type of account to another account (e.g. commission-based account to fee-based account). Such a recommendation creates a conflict of interest if the Advisor will earn a new (or increase its current) advisory fee as a result of the transaction. No client is under any obligation to roll over a retirement account to an account managed by the Advisor.

## **Financial Planning Services**

Generations Wealth Design will typically provide a variety of financial planning and consulting services to Clients, as part of a wealth management engagement or a stand-alone engagement. Services are offered in several areas of a Client's financial situation, depending on their goals and objectives. Generally, such financial planning services involve preparing a formal financial plan or rendering a specific financial consultation based on the Client's financial goals and objectives. This planning or consulting may encompass one or more areas of need, including but not limited to, investment planning, retirement planning, personal savings, education savings, insurance needs, and/or other areas of a Client's financial situation.

A financial plan developed for, or financial consultation rendered to the Client will usually include general recommendations for a course of activity or specific actions to be taken by the Client. For example, recommendations may be made that the Client start or revise their investment programs, commence or alter retirement savings, establish education savings and/or charitable giving programs.

Generations Wealth Design may also refer Clients to an accountant, attorney or other specialists, as appropriate for their unique situation. For certain financial planning engagements, the Advisor will provide a written summary of the Client's financial situation, observations, and recommendations. For consulting or ad-hoc engagements, the Advisor may not provide a written summary. Plans or consultations are typically completed within six (6) months of contract date, assuming all information and documents requested are provided promptly.

Financial planning and consulting recommendations pose a conflict between the interests of the Advisor and the interests of the Client. For example, the Advisor has an incentive to recommend that Clients engage the Advisor for investment management services or to increase the level of investment assets with the Advisor, as it would increase the amount of advisory fees paid to the Advisor. Clients are not obligated to implement any recommendations made by the Advisor or maintain an ongoing relationship with the Advisor. If the Client elects to act on any of the recommendations made by the Advisor, the Client is under no obligation to implement the transaction through the Advisor.

# C. Client Account Management

Prior to engaging Generations Wealth Design to provide advisory services, each Client is required to enter into a one or more written agreements with the Advisor that define the terms, conditions, authority and responsibilities of the Advisor and the Client. These services may include:

- <u>Establishing an Investment Strategy</u> Generations Wealth Design, in connection with the Client, will develop a strategy that seeks to achieve the Client's goals and objectives.
- <u>Asset Allocation</u> Generations Wealth Design will develop a strategic asset allocation that is targeted to meet the investment objectives, time horizon, financial situation and tolerance for risk for each Client.
- <u>Portfolio Construction</u> Generations Wealth Design will develop a portfolio for the Client that is intended to meet the stated goals and objectives of the Client.
- <u>Investment Management and Supervision</u> Generations Wealth Design will provide investment management and ongoing oversight of the Client's investment portfolio.

# **D. Wrap Fee Programs**

Generations Wealth Design does not manage or place Client assets into a wrap fee program. Investment management services are provided directly by Generations Wealth Design.

# E. Assets Under Management

As of December 31, 2023 Generations Wealth Design manages \$33,592,091 in Client assets, \$33,391,356 of which are managed on a discretionary basis and \$200,735 on a non-discretionary basis. Clients may request more current information at any time by contacting the Advisor.

# Item 5 – Fees and Compensation

The following paragraphs detail the fee structure and compensation methodology for services provided by the Advisor. Each Client engaging the Advisor for services described herein shall be required to enter into one or more written agreements with the Advisor.

# A. Fees for Advisory Services

## Wealth Management Services

Wealth management fees are paid monthly, in advance of each month pursuant to the terms of the wealth management agreement. Wealth management fees are based on the market value of assets under management at the end of the prior month. Wealth Management fees are based on the following schedule:

Assets Under Management (\$)	Annual Rate (%)
The first to \$1,000,000	1.25%
Next to \$2,000,000	1.00%
Next to \$5,000,000	0.75%
Next to \$5,000,000 +	0.50%

The wealth management fee in the first month of service is prorated from the inception date of the account[s] to the end of the first month. Fees may be negotiable at the sole discretion of the Advisor. The Client's fees will take into consideration the aggregate assets under management with the Advisor. All securities held in accounts managed by Generations Wealth Design will be independently valued by the Custodian. The Advisor will conduct periodic reviews of the Custodian's valuation to ensure accurate billing.

The Advisor's fee is exclusive of, and in addition to any applicable securities transaction and custody fees, and other related costs and expenses described in Item 5.C below, which may be incurred by the Client. However, the Advisor shall not receive any portion of these commissions, fees, and costs.

## **Financial Planning Services**

Generations Wealth Design typically includes wealth management services as part of a single wealth management engagement and fee. The Advisor may also offer financial planning as a standalone engagement and fee. For standalone planning engagements, the Advisor will charge a fixed fee of up to \$3,000. Fees are negotiable based on the nature and complexity of the services to be provided and the overall relationship with the Advisor. An estimate for total hours and/or total costs will be provided to the Client prior to engaging for these services.

# **B. Fee Billing**

## Wealth Management Services

Wealth management fees are calculated by the Advisor or its delegate and deducted from the Client's account[s] at the Custodian. The Advisor shall send an invoice to the Custodian indicating the amount of the fees to be deducted from the Client's account[s] at the beginning of the respective month. The amount due is calculated by applying the monthly rate (annual rate divided by the number of days in the year, multiplied by the number of days in the month) to the total assets under management with Generations Wealth Design at the end of the prior month. Clients will be provided with a statement, at least quarterly, from the Custodian reflecting deduction of the wealth management fee. In addition, the Advisor will provide the Client a report itemizing the fee, including the calculation period covered by the

fee, the account value and the methodology used to calculate the fee. Clients are urged to also review and compare the statement provided by the Advisor to the brokerage statement from the Custodian, as the Custodian does not perform a verification of fees. Clients provide written authorization permitting advisory fees to be deducted by Generations Wealth Design to be paid directly from their account[s] held by the Custodian as part of the wealth management agreement and separate account forms provided by the Custodian.

## **Financial Planning Services**

Financial planning fees may be invoiced up to fifty percent (50%) of the expected total fee upon execution of the financial planning agreement. The balance shall be invoiced upon completion of the agreed upon deliverable[s].

# C. Other Fees and Expenses

Clients may incur certain fees or charges imposed by third parties, other than Generations Wealth Design, in connection with investments made on behalf of the Client's account[s]. The Client is responsible for all custody and securities execution fees charged by the Custodian, as applicable. The Advisor's recommended Custodian does not charge securities transaction fees for ETF and equity trades in a Client's account, provided that the account meets the terms and conditions of the Custodian's brokerage requirements. However, the Custodian typically charges for mutual funds and other types of investments. The fees charged by Generations Wealth Design are separate and distinct from these custody and execution fees.

In addition, all fees paid to Generations Wealth Design for wealth management services are separate and distinct from the expenses charged by mutual funds and ETFs to their shareholders, if applicable. These fees and expenses are described in each fund's prospectus. These fees and expenses will generally be used to pay management fees for the funds, other fund expenses, account administration (e.g., custody, brokerage and account reporting), and a possible distribution fee. A Client may be able to invest in these products directly, without the services of Generations Wealth Design, but would not receive the services provided by Generations Wealth Design which are designed, among other things, to assist the Client in determining which products or services are most appropriate for each Client's financial situation and objectives. Accordingly, the Client should review both the fees charged by the fund[s] and the fees charged by Generations Wealth Design to fully understand the total fees to be paid. Please refer to Item 12 – Brokerage Practices for additional information.

# **D. Advance Payment of Fees and Termination**

## Wealth Management Services

Generations Wealth Design may be compensated for its investment management services in advance of each month in which services are rendered. Either party may terminate the wealth management agreement, at any time, by providing advance written notice to the other party. The Client may also terminate the wealth management agreement within five (5) business days of signing the Advisor's agreement at no cost or penalty to the Client. After the five-day period, the Client will incur charges for bona fide advisory services rendered to the point of termination and such fees will be due and payable by the Client. Upon termination, the Advisor will refund any unearned, prepaid wealth management fees from the effective date of termination to the end of the month. The Client's wealth management agreement with the Advisor is non-transferable without the Client's prior consent.

## **Financial Planning Services**

Generations Wealth Design is partially compensated for its standalone financial planning services in advance of the engagement. Either party may terminate the financial planning agreement, at any time, by providing advance written notice to the other party. The Client may also terminate the financial planning agreement within five (5) business days of signing the Advisor's agreement at no cost to the Client. After the five-day period, the Client will incur charges for bona fide advisory services rendered to the point of termination and such fees will be due and payable by the Client. Upon termination, the Client shall be billed for the percentage of the engagement scope completed by the Advisor]. Upon termination, the Advisor will promptly refund any unearned, prepaid planning fees. The Client's financial planning agreement with the Advisor is non-transferable without the Client's prior consent.

# E. Compensation for Sales of Securities

Generations Wealth Design does not buy or sell securities to earn commissions and does not receive any compensation for securities transactions in any Client account, other than the wealth management fees noted above.

Mr. Vincent Foster is a also Registered Representative of Mutual Securities, Inc. ("Mutual Securities"), a registered broker-dealer (CRD# 13092), member FINRA, SIPC. In Mr. Foster's separate capacity as a Registered Representative of Mutual Securities, he may recommend that a Client implement securities transactions under Mutual Securities and not through Generations Wealth Design. In such instances, Mr. Foster will receive commission-based compensation in connection with the purchase and sale of securities, including 12b-1 fees for the sale of investment company products. Compensation earned by Mr. Foster in this capacity as a Registered Representative is separate and in addition to the Advisor's fees. This practice presents a conflict of interest as Mr. Foster may have an incentive to effect securities transactions for the purpose of generating commissions rather than solely based on the Client's needs. Clients are not obligated to implement any recommendation provided by the Advisor or Mr. Foster. Neither the Advisor nor Mr. Foster will earn ongoing wealth management fees in connection with any products or services implemented in his separate capacity as a Registered Representative. Please see Item 10 – Other Financial Industry Activities and Affiliations. Please see Item 10 below.

Advisory Persons are also licensed as independent insurance professionals. As an independent insurance professional, an Advisory Person may earn commission-based compensation for selling insurance products, including insurance products sold to Clients. Insurance commissions earned by Advisor Persons are separate and in addition to the Advisor's wealth management fee. This practice presents a conflict of interest as the Advisory Person may have an incentive to recommend insurance products to the Client for the purpose of generating commissions rather than solely based on the Client's needs. Clients are under no obligation, contractually or otherwise, to purchase insurance products through any Advisory Person affiliated with the Advisor. Please see Item 10 below.

# Item 6 – Performance-Based Fees and Side-By-Side Management

Generations Wealth Design does not charge performance-based fees for its wealth management services. The fees charged by Generations Wealth Design are as described in Item 5 above and <u>are not</u> based upon the capital appreciation of the funds or securities held by any Client. Generations Wealth Design does not manage any proprietary investment funds or limited partnerships (for example, a mutual fund or a hedge fund) and has no financial incentive to recommend any particular investment options to its Clients.

# Item 7 – Types of Clients

Generations Wealth Design offers wealth management services to individuals, high net worth individuals, trusts, estates, and businesses. Generations Wealth Design generally does not impose a minimum relationship size.

# Item 8 – Methods of Analysis, Investment Strategies and Risk of Loss

# A. Methods of Analysis

Generations Wealth Design primarily employs a fundamental, technical, analysis methods in developing investment strategies for its Clients. Research and analysis from Generations Wealth Design are derived from numerous sources, including financial media companies, third-party research materials, Internet sources, and review of company activities, including annual reports, prospectuses, press releases and research prepared by others.

*Fundamental analysis* utilizes economic and business indicators as investment selection criteria. This criteria consists generally of ratios and trends that may indicate the overall strength and financial viability of the entity being analyzed. Assets are deemed suitable if they meet certain criteria to indicate that they are a strong investment with a value discounted by the market. While this type of analysis helps the Advisor in evaluating a potential investment, it does not guarantee that the investment will increase in value. Assets meeting the investment criteria utilized in

the fundamental analysis may lose value and may have negative investment performance. The Advisor monitors these economic indicators to determine if adjustments to strategic allocations are appropriate. More details on the Advisor's review process are included below in Item 13 – Review of Accounts.

Technical analysis involves the analysis of past market data rather than specific company data in determining the recommendations made to clients. Technical analysis may involve the use of charts to identify market patterns and trends, which may be based on investor sentiment rather than the fundamentals of the company. The primary risk in using technical analysis is that spotting historical trends may not help to predict such trends in the future. Even if the trend will eventually reoccur, there is no guarantee that Generations Wealth Design will be able to accurately predict such a reoccurrence.

As noted above, Generations Wealth Design generally employs a long-term investment strategy for its Clients, as consistent with their financial goals. Generations Wealth Design will typically hold all or a portion of a security for more than a year, but may hold for shorter periods for the purpose of rebalancing a portfolio or meeting the cash needs of Clients. At times, Generations Wealth Design may also buy and sell positions that are more short-term in nature, depending on the goals of the Client and/or the fundamentals of the security, sector or asset class.

## B. Risk of Loss

Investing in securities involves certain investment risks. Securities may fluctuate in value or lose value. Clients should be prepared to bear the potential risk of loss. Generations Wealth Design will assist Clients in determining an appropriate strategy based on their tolerance for risk and other factors noted above. However, there is no guarantee that a Client will meet their investment goals.

While the methods of analysis help the Advisor in evaluating a potential investment, it does not guarantee that the investment will increase in value. Assets meeting the investment criteria utilized in these methods of analysis may lose value and may have negative investment performance. The Advisor monitors these economic indicators to determine if adjustments to strategic allocations are appropriate. More details on the Advisor's review process are included below in Item 13 – Review of Accounts.

Each Client engagement will entail a review of the Client's investment goals, financial situation, time horizon, tolerance for risk and other factors to develop an appropriate strategy for managing a Client's account. Client participation in this process, including full and accurate disclosure of requested information, is essential for the analysis of a Client's account[s]. The Advisor shall rely on the financial and other information provided by the Client or their designees without the duty or obligation to validate the accuracy and completeness of the provided information. It is the responsibility of the Client to inform the Advisor of any changes in financial condition, goals or other factors that may affect this analysis.

The risks associated with a particular strategy are provided to each Client in advance of investing Client accounts. The Advisor will work with each Client to determine their tolerance for risk as part of the portfolio construction process. Following are some of the risks associated with the Advisor's investment strategies:

## Market Risks

The value of a Client's holdings may fluctuate in response to events specific to companies or markets, as well as economic, political, or social events in the U.S. and abroad. This risk is linked to the performance of the overall financial markets.

## ETF Risks

The performance of ETFs is subject to market risk, including the possible loss of principal. The price of the ETFs will fluctuate with the price of the underlying securities that make up the funds. In addition, ETFs have a trading risk based on the loss of cost efficiency if the ETFs are traded actively and a liquidity risk if the ETFs has a large bid-ask spread and low trading volume. The price of an ETF fluctuates based upon the market movements and may dissociate from the index being tracked by the ETF or the price of the underlying investments. An ETF purchased or sold at one point in the day may have a different price than the same ETF purchased or sold a short time later. Bond Risks

Bonds are subject to specific risks, including the following: (1) interest rate risks, i.e. the risk that bond prices will fall if interest rates rise, and vice versa, the risk depends on two things, the bond's time to maturity, and the coupon rate of the bond. (2) reinvestment risk, i.e. the risk that any profit gained must be reinvested at a lower rate than was previously being earned, (3) inflation risk, i.e. the risk that the cost of living and inflation increase at a rate that exceeds the income investment thereby decreasing the investor's rate of return, (4) credit default risk, i.e. the risk associated with purchasing a debt instrument which includes the possibility of the company defaulting on its repayment obligation, (5) rating downgrades, i.e. the risk associated with a rating agency's downgrade of the company's rating which impacts the investor's confidence in the company's ability to repay its debt and (6) Liquidity Risks, i.e. the risk that a bond may not be sold as quickly as there is no readily available market for the bond.

## Mutual Fund Risks

The performance of mutual funds is subject to market risk, including the possible loss of principal. The price of the mutual funds will fluctuate with the value of the underlying securities that make up the funds. The price of a mutual fund is typically set daily therefore a mutual fund purchased at one point in the day will typically have the same price as a mutual fund purchased later that same day.

Past performance is not a guarantee of future returns. Investing in securities and other investments involve a risk of loss that each Client should understand and be willing to bear. Clients are reminded to discuss these risks with the Advisor.

# Item 9 – Disciplinary Information

There are no legal, regulatory or disciplinary events involving Generations Wealth Design or its management persons. Generations Wealth Design values the trust Clients place in the Advisor. The Advisor encourages Clients to perform the requisite due diligence on any advisor or service provider that the Client engages. The backgrounds of the Advisor or Advisory Persons are available on the Investment Adviser Public Disclosure website at www.adviserinfo.sec.gov by searching with the Advisor's firm name or CRD# 323975.

# Item 10 – Other Financial Industry Activities and Affiliations

## **Broker-Dealer Affiliation**

As noted in Item 5, Mr. Vincent Foster is also a Registered Representative of Mutual Securities. In Mr. Foster's separate capacity as a Registered Representative of Mutual Securities, he will receive commissions for the implementation of recommendations for commissionable transactions. Clients are not obligated to implement any recommendation provided by Mr. Foster. Neither the Advisor nor Mr. Foster will earn ongoing wealth management fees in connection with any services implemented in Mr. Foster's separate capacity as a Registered Representative.

## **Insurance Agency Affiliations**

As noted in Item 5, Advisory Persons are also licensed insurance professionals. Implementations of insurance recommendations are separate and apart from one's role with Generations Wealth Design. As an insurance professional, an Advisory Person may receive customary commissions and other related revenues from the various insurance companies whose products are sold. Advisory Persons are not required to offer the products of any particular insurance company. Commissions generated by insurance sales do not offset regular advisory fees. This may cause a conflict of interest in recommending certain products of the insurance companies. Clients are under no obligation to implement any recommendations made by Advisory Persons or the Advisor.

# Item 11 – Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

# A. Code of Ethics

Generations Wealth Design has implemented a Code of Ethics (the "Code") that defines the Advisor's fiduciary commitment to each Client. This Code applies to all persons associated with Generations Wealth Design ("Supervised Persons"). The Code was developed to provide general ethical guidelines and specific instructions regarding the Advisor's duties to each Client. Generations Wealth Design and its Supervised Persons owe a duty of loyalty, fairness and good faith towards each Client. It is the obligation of Generations Wealth Design's Supervised

Persons to adhere not only to the specific provisions of the Code, but also to the general principles that guide the Code. The Code covers a range of topics that address employee ethics and conflicts of interest. To request a copy of the Code, please contact the Advisor at (785) 273-5580.

# **B.** Personal Trading with Material Interest

Generations Wealth Design allows Supervised Persons to purchase or sell the same securities that may be recommended to and purchased on behalf of Clients. Generations Wealth Design does not act as principal in any transactions. In addition, the Advisor does not act as the general partner of a fund, or advise an investment company. Generations Wealth Design does not have a material interest in any securities traded in Client accounts.

# C. Personal Trading in Same Securities as Clients

Generations Wealth Design allows Supervised Persons to purchase or sell the same securities that may be recommended to and purchased on behalf of Clients. Owning the same securities that are recommended (purchase or sell) to Clients presents a conflict of interest that, as fiduciaries, must be disclosed to Clients and mitigated through policies and procedures. As noted above, the Advisor has adopted the Code to address insider trading (material non-public information controls); gifts and entertainment; outside business activities and personal securities reporting. When trading for personal accounts, Supervised Persons have a conflict of interest if trading in the same securities. The fiduciary duty to act in the best interest of its Clients can be violated if personal trades are made with more advantageous terms than Client trades, or by trading based on material non-public information. This risk is mitigated by Generations Wealth Design requiring reporting of personal securities trades by its Supervised Persons for review by the Chief Compliance Officer ("CCO") or delegate. The Advisor has also adopted written policies and procedures to detect the misuse of material, non-public information.

# D. Personal Trading at Same Time as Client

While Generations Wealth Design allows Supervised Persons to purchase or sell the same securities that may be recommended to and purchased on behalf of Clients, such trades are typically aggregated with Client orders or traded afterwards. At no time will Generations Wealth Design, or any Supervised Person of Generations Wealth Design, transact in any security to the detriment of any Client.

# Item 12 – Brokerage Practices

# A. Recommendation of Custodian[s]

Generations Wealth Design does not have discretionary authority to select the broker-dealer/custodian for custody and execution services. The Client will engage the broker-dealer/custodian (herein the "Custodian") to safeguard Client assets and authorize Generations Wealth Design to direct trades to the Custodian as agreed upon in the wealth management agreement. Further, Generations Wealth Design does not have the discretionary authority to negotiate commissions on behalf of Clients on a trade-by-trade basis.

Where Generations Wealth Design does not exercise discretion over the selection of the Custodian, it may recommend the Custodian to Clients for custody and execution services. Clients are not obligated to use the Custodian recommended by the Advisor and will not incur any extra fee or cost associated with using a custodian not recommended by Generations Wealth Design. However, the Advisor may be limited in the services it can provide if the recommended Custodian is not engaged. Generations Wealth Design may recommend the Custodian based on criteria such as, but not limited to, reasonableness of commissions charged to the Client, services made available to the Client, and its reputation and/or the location of the Custodian's offices. As certain Advisory Persons of Generations Wealth Design are also Registered Representatives of Mutual Securities, the Advisor may be limited in using other broker-dealers/custodians as Mutual Securities must approve the use of any outside broker-dealer/custodian. Generations Wealth Design will generally recommend that Clients establish their account[s] at Altruist Financial LLC ("Altruist"), a FINRA-registered broker-dealer and member SIPC. Altruist will serve as the Client's "qualified custodian". Generations Wealth Design maintains an institutional relationship with Altruist, whereby the Advisor receives economic benefits.

Following are additional details regarding the brokerage practices of the Advisor:

Foster Capital Management Inc. dba Generations Wealth Design 5875 SW 29th Street, Topeka, KS 66614 Phone: (785) 273-5580 | Website: <u>https://www.genwd.com</u> **1. Soft Dollars -** Soft dollars are revenue-sharing programs offered by broker-dealers/custodians whereby an advisor enters into an agreement to place security trades with a broker-dealer/custodian in exchange for research and other services. Generations Wealth Design does not participate in any such arrangement where the Advisor is obligated to maintain a level of trading in Client accounts. However, the Advisor does receive access to tools and technology provided by the recommended Custodian, at no additional cost. Receipt of these benefits, while at no cost to the Client or the Advisor, are considered soft dollar arrangements. Please see Item 14 below.

**2.** Brokerage Referrals - Generations Wealth Design does not receive any compensation from any third party in connection with the recommendation for establishing an account.

**3.** *Directed Brokerage* - All Clients are serviced on a "directed brokerage basis", where Generations Wealth Design will place trades within the established account[s] at the Custodian designated by the Client. Further, all Client accounts are traded within their respective account[s]. The Advisor will not engage in any principal transactions (i.e., trade of any security from or to the Advisor's own account) or cross transactions with other Client accounts (i.e., purchase of a security into one Client account from another Client's account[s]). Generations Wealth Design will not be obligated to select competitive bids on securities transactions and does not have an obligation to seek the lowest available transaction costs. These costs are determined by the Custodian.

# **B. Aggregating and Allocating Trades**

The primary objective in placing orders for the purchase and sale of securities for Client accounts is to obtain the most favorable net results taking into account such factors as 1) price, 2) size of the order, 3) difficulty of execution, 4) confidentiality and 5) skill required of the Custodian. Generations Wealth Design will execute its transactions through the Custodian as authorized by the Client. Generations Wealth Design may aggregate orders in a block trade or trades when securities are purchased or sold through the Custodian for multiple (discretionary) accounts in the same trading day. If a block trade cannot be executed in full at the same price or time, the securities actually purchased or sold by the close of each business day must be allocated in a manner that is consistent with the initial pre-allocation or other written statement. This must be done in a way that does not consistently advantage or disadvantage any particular Clients' accounts.

# Item 13 – Review of Accounts

# A. Frequency of Reviews

Securities in Client accounts are monitored on a regular and continuous basis by Advisory Persons of the Advisor and periodiocally by the Chief Compliance ("CCO"). Formal reviews are generally conducted at least annually or more frequently depending on the needs of the Client.

# **B.** Causes for Reviews

In addition to the investment monitoring noted in Item 13.A., each Client account shall be reviewed at least annually. Reviews may be conducted more frequently at the Client's request. Accounts may be reviewed as a result of major changes in economic conditions, known changes in the Client's financial situation, and/or large deposits or withdrawals in the Client's account[s]. The Client is encouraged to notify Generations Wealth Design if changes occur in the Client's personal financial situation that might adversely affect the Client's investment plan. Additional reviews may be triggered by material market, economic or political events.

# **C. Review Reports**

The Client will receive brokerage statements no less than quarterly from the Custodian. These brokerage statements are sent directly from the Custodian to the Client. The Client may also establish electronic access to the Custodian's website so that the Client may view these reports and their account activity. Client brokerage statements will include all positions, transactions and fees relating to the Client's account[s]. The Advisor may also provide Clients with periodic reports regarding their holdings, allocations, and performance.

# Item 14 – Client Referrals and Other Compensation

## A. Compensation Received by Generations Wealth Design

## Participation in Institutional Advisor Platform

Generations Wealth Design has established an institutional relationship with Altruist to assist the Advisor in managing Client account[s]. Access to the Altruist platform is provided at no charge to the Advisor. The Advisor receives access to software and related support without cost because the Advisor renders investment management services to Clients that maintain assets at Altruist The software and related systems support may benefit the Advisor, but not its Clients directly. In fulfilling its duties to its Clients, the Advisor endeavors at all times to put the interests of its Clients first. Clients should be aware, however, that the receipt of economic benefits from a Custodian creates a potential conflict of interest since these benefits may influence the Advisor's recommendation of this Custodian over one that does not furnish similar software, systems support, or services.

# **B. Client Referrals from Solicitors**

Generations Wealth Design does not engage paid solicitors for Client referrals.

# Item 15 – Custody

Generations Wealth Design does not accept or maintain custody of any Client accounts except for the authorized deduction of the Advisor's fees. All Clients must place their assets with a "qualified custodian." Clients are required to engage the Custodian to retain their funds and securities and direct Generations Wealth Design to utilize that Custodian for the Client's security transactions. Clients should review statements provided by the Custodian and compare them to any reports provided by Generations Wealth Design to ensure accuracy, as the Custodian does not perform this review. For more information about custodians and brokerage practices, see Item 12 – Brokerage Practices.

If the Client gives the Advisor authority to move money from one account to another, the Advisor may have custody of those assets. In order to avoid additional regulatory requirements in these cases, the Custodian and the Advisor have adopted safeguards to ensure that the money movements are completed in accordance with the Client's instructions.

# Item 16 – Investment Discretion

Generations Wealth Design generally has discretion over the selection and amount of securities to be bought or sold within the Client accounts without obtaining prior consent or approval from the Client. The Advisor may not direct trades to other broker-dealers/custodians without prior, one-time, written instruction from the Client. However, these purchases or sales may be subject to specified investment objectives, guidelines, or limitations previously set forth by the Client and agreed to by Generations Wealth Design. Discretionary authority will only be authorized upon full disclosure to the Client. The granting of such authority will be evidenced by the Client's execution of an wealth management agreement containing all applicable limitations to such authority. All discretionary trades made by Generations Wealth Design will be in accordance with each Client's investment objectives and goals.

# Item 17 – Voting Client Securities

Generations Wealth Design does not accept proxy-voting responsibility for any Client. Clients will receive proxy statements directly from the Custodian. The Advisor will assist in answering questions relating to proxies, however, the Client retains the sole responsibility for proxy decisions and voting.

# Item 18 – Financial Information

Neither Generations Wealth Design, nor its management, have any adverse financial situations that would reasonably impair the ability of Generations Wealth Design to meet all obligations to its Clients. Neither

Generations Wealth Design, nor any of its Advisory Persons, have been subject to a bankruptcy or financial compromise. Generations Wealth Design is not required to deliver a balance sheet along with this Disclosure Brochure as the Advisor <u>does not</u> collect advance fees of \$500 or more for services to be performed <u>six months</u> or more in the future.

# Item 19 – Requirements for State Registered Advisors

## A. Educational Background and Business Experience of Principal Officer

The Principal Officers of Generations Wealth Design are Vincent E. Foster (Partner and Wealth Advisor) and Cole K. Foster, CFP<sup>®</sup> (Partner, Wealth Advisor and Chief Compliance Officer). Information regarding the formal education and background of the Principal Officers are included the Form ADV 2B – Brochure Supplements below.

# **B.** Other Business Activities of Principal Officer

## **Broker-Dealer Affiliation**

As noted in Item 5, Mr. Vincent Foster is also a Registered Representative of Mutual Securities. In Mr. Foster's separate capacity as a Registered Representative of Mutual Securities, he will receive commissions for the implementation of recommendations for commissionable transactions. Clients are not obligated to implement any recommendation provided by Mr. Foster. Neither the Advisor nor Mr. Foster will earn ongoing wealth management fees in connection with any services implemented in Mr. Foster's separate capacity as a Registered Representative.

## Insurance Agency Affiliations

As noted in Item 5, Advisory Persons are also licensed insurance professionals. Implementations of insurance recommendations are separate and apart from one's role with Generations Wealth Design. As an insurance professional, an Advisory Person may receive customary commissions and other related revenues from the various insurance companies whose products are sold. Advisory Persons are not required to offer the products of any particular insurance company. Commissions generated by insurance sales do not offset regular advisory fees. This may cause a conflict of interest in recommending certain products of the insurance companies. Clients are under no obligation to implement any recommendations made by Advisory Persons or the Advisor.

# **C. Performance Fee Calculations**

Generations Wealth Design does not charge performance-based fees for its wealth management services. The fees charged by Generations Wealth Design are as described in Item 5 – Fees and Compensation above and <u>are not</u> based upon the capital appreciation of the funds or securities held by any Client.

## **D. Disciplinary Information**

There are no legal, civil or disciplinary events to disclose regarding Generations Wealth Design or its *Principal Officers of Generations Wealth Design.* Neither Generations Wealth Design nor its Principal Officers have ever been involved in any regulatory, civil or criminal action. There have been no client complaints, lawsuits, arbitration claims or administrative proceedings against Generations Wealth Design or its Principal Officers.

Securities laws require an advisor to disclose any instances where the advisor or its advisory persons have been found liable in a legal, regulatory, civil or arbitration matter that alleges violation of securities and other statutes; fraud; false statements or omissions; theft, embezzlement or wrongful taking of property; bribery, forgery, counterfeiting, or extortion; and/or dishonest, unfair or unethical practices. As previously noted, there are no legal, civil or disciplinary events to disclose regarding Generations Wealth Design or its Principal Officers.

# E. Material Relationships with Issuers of Securities

Neither Generations Wealth Design nor its Principal Officers have any relationships or arrangements with issuers of securities.

# Form ADV Part 2B – Brochure Supplement

for

Vincent E. Foster Partner and Wealth Advisor

# Effective: February 2, 2024

This Form ADV 2B ("Brochure Supplement") provides information about the background and qualifications of Vincent E. Foster (CRD# 1650142) in addition to the information contained in the Foster Capital Management Inc. ("Generations Wealth Design" or the "Advisor", CRD# 323975) Disclosure Brochure. If you have not received a copy of the Disclosure Brochure or if you have any questions about the contents of the Generations Wealth Design Disclosure Brochure or this Brochure Supplement, please contact us at (785) 273-5580.

Additional information about Mr. Foster is available on the SEC's Investment Adviser Public Disclosure website at <u>www.adviserinfo.sec.gov</u> by searching with his full name or his Individual CRD# 1650142.

Foster Capital Management Inc. dba Generations Wealth Design 5875 SW 29th Street, Topeka, KS 66614 Phone: (785) 273-5580 | Website: <u>https://www.genwd.com</u>

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# Item 2 – Educational Background and Business Experience

Vincent E. Foster, born in 1964, is dedicated to advising Clients of Generations Wealth Design as a Partner and Wealth Advisor. Mr. Foster earned his GED from Shawnee Heights High School in 1983. Additional information regarding Mr. Foster's employment history is included below.

## **Employment History:**

Partner and Wealth Advisor, Foster Capital Management Inc.	01/2023 to Present
Registered Representative, Mutual Securities, Inc.	01/2023 to Present
Investment Advisor Representative, Cambridge Investment Research Advisors, Inc.	09/2017 to 01/2023
Registered Representative, Cambridge Investment Research, Inc.	09/2017 to 12/2022
Financial Advisor, National Planning Corporation	03/2004 to 09/2017

# Item 3 – Disciplinary Information

*There are no legal, civil or disciplinary events to disclose regarding Mr. Foster.* Mr. Foster has never been involved in any regulatory, civil or criminal action. There have been no client complaints, lawsuits, arbitration claims or administrative proceedings against Mr. Foster.

Securities laws require an advisor to disclose any instances where the advisor or its advisory persons have been found liable in a legal, regulatory, civil or arbitration matter that alleges violation of securities and other statutes; fraud; false statements or omissions; theft, embezzlement or wrongful taking of property; bribery, forgery, counterfeiting, or extortion; and/or dishonest, unfair or unethical practices. *As previously noted, there are no legal, civil or disciplinary events to disclose regarding Mr. Foster.* 

However, we do encourage you to independently view the background of Mr. Foster on the Investment Adviser Public Disclosure website at <u>www.adviserinfo.sec.gov</u> by searching with his full name or his Individual CRD# 1650142.

## Item 4 – Other Business Activities

## **Broker-Dealer Affiliation**

Mr. Foster is also a Registered Representative of Mutual Securities, Inc. ("Mutual Securities"), a registered brokerdealer (CRD# 13092), member FINRA, SIPC. In Mr. Foster's separate capacity as a Registered Representative, Mr. Foster will receive commissions for the implementation of recommendations for commissionable transactions. Clients are not obligated to implement any recommendation provided by Mr. Foster. Neither the Advisor nor Mr. Foster will earn ongoing investment advisory fees in connection with any products or services implemented in Mr. Foster's separate capacity as a Registered Representative. Mr. Foster spends approximately 10% of his time per month in his role as a Registered Representative of Mutual Securities.

## **Insurance Agency Affiliations**

Mr. Foster is also a licensed insurance professional. Implementations of insurance recommendations are separate and apart from Mr. Foster's role with Generations Wealth Design. As an insurance professional, Mr. Foster will receive customary commissions and other related revenues from the various insurance companies whose products are sold. Mr. Foster is not required to offer the products of any particular insurance company. Commissions generated by insurance sales do not offset regular advisory fees. This practice presents a conflict of interest in recommending certain products of the insurance companies. Clients are under no obligation to implement any recommendations made by Mr. Foster or the Advisor. Mr. Foster spends less than 10% of his time per month in this capacity.

# Item 5 – Additional Compensation

Mr. Foster has additional business activities where compensation is received that are detailed in Item 4 above.

# Item 6 – Supervision

Mr. Foster serves as a Partner and Wealth Advisor of Generations Wealth Design and is supervised by Cole Foster, the Chief Compliance Officer. Cole Foster can be reached at (785) 273-5580.

Generations Wealth Design has implemented a Code of Ethics, an internal compliance document that guides each Supervised Person in meeting their fiduciary obligations to Clients of Generations Wealth Design. Further, Generations Wealth Design is subject to regulatory oversight by various agencies. These agencies require registration by Generations Wealth Design and its Supervised Persons. As a registered entity, Generations Wealth Design is subject to examinations by regulators, which may be announced or unannounced. Generations Wealth Design is required to periodically update the information provided to these agencies and to provide various reports regarding the business activities and assets of the Advisor.

# Item 7 – Requirements for State Registered Advisors

## A. Arbitrations and Regulatory Proceedings

State regulations require disclosure if any Supervised Person of the Advisor is subject to:

- 1. An award or otherwise being found liable in an arbitration claim alleging damages in excess of \$2,500, involving any of the following:
  - a. an investment or an investment-related business or activity;
  - b. fraud, false statement(s), or omissions;
  - c. theft, embezzlement, or other wrongful taking of property;
  - d. bribery, forgery, counterfeiting, or extortion; or
  - e. dishonest, unfair, or unethical practices.
- 2. An award or otherwise being found liable in a civil, self-regulatory organization, or administrative proceeding involving any of the following:
  - a. an investment or an investment-related business or activity;
  - b. fraud, false statement(s), or omissions;
  - c. theft, embezzlement, or other wrongful taking of property;
  - d. bribery, forgery, counterfeiting, or extortion; or
  - e. dishonest, unfair, or unethical practices.

Mr. Foster does not have any disclosures to make regarding this Item.

# **B.** Bankruptcy

If a Supervised Person has been the subject of a bankruptcy petition, that fact and the details must be disclosed. Mr. Foster does not have any disclosures to make regarding this Item.

# Form ADV Part 2B – Brochure Supplement

for

Cole K. Foster, CFP<sup>®</sup> Partner and Wealth Advisor Chief Compliance Officer

# Effective: February 2, 2024

This Form ADV 2B ("Brochure Supplement") provides information about the background and qualifications of Cole K. Foster, CFP<sup>®</sup> (CRD# 6155851) in addition to the information contained in the Foster Capital Management Inc. ("Generations Wealth Design" or the "Advisor", CRD# <a href="//0013c000020gP5W" target="\_blank">UPDATE FIRM CRD # IN ACCOUNTS!</a>) Disclosure Brochure. If you have not received a copy of the Disclosure Brochure or if you have any questions about the contents of the Generations Wealth Design Disclosure Brochure or this Brochure Supplement, please contact us at (785) 273-5580.

Additional information about Mr. Foster is available on the SEC's Investment Adviser Public Disclosure website at <u>www.adviserinfo.sec.gov</u> by searching with his full name or his Individual CRD# 6155851.

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# Item 2 – Educational Background and Business Experience

Cole K. Foster, CFP<sup>®</sup>, born in 1993, is dedicated to advising Clients of Generations Wealth Design as a Partner and Wealth Advisor as well as the Chief Compliance Officer. Mr. Foster earned a B.S. in Personal Financial Planning from Kansas State University in 2016. Additional information regarding Mr. Foster's employment history is included below.

## **Employment History:**

Partner and Wealth Advisor and Chief Compliance Officer, Foster Capital Management Inc. dba Generations Wealth Design	01/2023 to Present
Investment Advisor Representative, Cambridge Investment Research Advisors, Inc.	05/2020 to 01/2023
Registered Representative, Cambridge Investment Research, Inc.	05/2020 to 12/2022
Wealth Advisor, Mariner Wealth Advisors	05/2016 to 05/2020

# CERTIFIED FINANCIAL PLANNER™ ("CFP®")

The CERTIFIED FINANCIAL PLANNER<sup>™</sup>, CFP<sup>®,</sup> and federally registered CFP<sup>®</sup> (with flame design) marks (collectively, the "CFP<sup>®</sup> marks") are professional certification marks granted in the United States by CERTIFIED FINANCIAL PLANNER<sup>™</sup> Board of Standards, Inc. ("CFP<sup>®</sup> Board").

The CFP<sup>®</sup> certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP<sup>®</sup> certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 87,000 individuals have obtained CFP<sup>®</sup> certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- Education Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board's studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor's Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board's financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- Examination Pass the comprehensive CFP<sup>®</sup> Certification Examination. The examination includes case
  studies and client scenarios designed to test one's ability to correctly diagnose financial planning issues
  and apply one's knowledge of financial planning to real-world circumstances;
- Experience Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- Ethics Agree to be bound by CFP Board's Standards of Professional Conduct, a set of documents
  outlining the ethical and practice standards for CFP<sup>®</sup> professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP<sup>®</sup> marks:

- Continuing Education Complete 30 hours of continuing education hours every two years, including two hours on the Code of Ethics and other parts of the Standards of Professional Conduct, to maintain competence and keep up with developments in the financial planning field; and
- Ethics Renew an agreement to be bound by the Standards of Professional Conduct. The Standards
  prominently require that CFP<sup>®</sup> professionals provide financial planning services at a fiduciary standard of
  care. This means CFP<sup>®</sup> professionals must provide financial planning services in the best interests of their
  clients.

CFP<sup>®</sup> professionals who fail to comply with the above standards and requirements may be subject to CFP Board's enforcement process, which could result in suspension or permanent revocation of their CFP<sup>®</sup>.

# Item 3 – Disciplinary Information

*There are no legal, civil or disciplinary events to disclose regarding Mr. Foster.* Mr. Foster has never been involved in any regulatory, civil or criminal action. There have been no client complaints, lawsuits, arbitration claims or administrative proceedings against Mr. Foster.

Securities laws require an advisor to disclose any instances where the advisor or its advisory persons have been found liable in a legal, regulatory, civil or arbitration matter that alleges violation of securities and other statutes; fraud; false statements or omissions; theft, embezzlement or wrongful taking of property; bribery, forgery, counterfeiting, or extortion; and/or dishonest, unfair or unethical practices. *As previously noted, there are no legal, civil or disciplinary events to disclose regarding Mr. Foster.* 

However, we do encourage you to independently view the background of Mr. Foster on the Investment Adviser Public Disclosure website at <u>www.adviserinfo.sec.gov</u> by searching with his full name or his Individual CRD# 6155851.

## Item 4 – Other Business Activities

## **Insurance Agency Affiliations**

Mr. Foster is also a licensed insurance professional. Implementations of insurance recommendations are separate and apart from Mr. Foster's role with Generations Wealth Design. As an insurance professional, Mr. Foster will receive customary commissions and other related revenues from the various insurance companies whose products are sold. Mr. Foster is not required to offer the products of any particular insurance company. Commissions generated by insurance sales do not offset regular advisory fees. This practice presents a conflict of interest in recommending certain products of the insurance companies. Clients are under no obligation to implement any recommendations made by Mr. Foster or the Advisor. Mr. Foster spends less than 10% of his time per month in this capacity.

# Item 5 – Additional Compensation

Mr. Foster has additional business activities where compensation is received that are detailed in Item 4 above.

# Item 6 – Supervision

Mr. Foster serves as a Partner and Wealth Advisor of Generations Wealth Design as well as the Chief Compliance Officer. Mr. Foster can be reached at (785) 273-5580.

Generations Wealth Design has implemented a Code of Ethics, an internal compliance document that guides each Supervised Person in meeting their fiduciary obligations to Clients of Generations Wealth Design. Further, Generations Wealth Design is subject to regulatory oversight by various agencies. These agencies require registration by Generations Wealth Design and its Supervised Persons. As a registered entity, Generations Wealth Design is subject to examinations by regulators, which may be announced or unannounced. Generations Wealth Design is required to periodically update the information provided to these agencies and to provide various reports regarding the business activities and assets of the Advisor.

# Item 7 – Requirements for State Registered Advisors

## A. Arbitrations and Regulatory Proceedings

State regulations require disclosure if any Supervised Person of the Advisor is subject to:

- 3. An award or otherwise being found liable in an arbitration claim alleging damages in excess of \$2,500, involving any of the following:
  - a. an investment or an investment-related business or activity;
  - b. fraud, false statement(s), or omissions;
  - c. theft, embezzlement, or other wrongful taking of property;
  - d. bribery, forgery, counterfeiting, or extortion; or

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- e. dishonest, unfair, or unethical practices.
- 4. An award or otherwise being found liable in a civil, self-regulatory organization, or administrative proceeding involving any of the following:
  - a. an investment or an investment-related business or activity;
  - b. fraud, false statement(s), or omissions;
  - c. theft, embezzlement, or other wrongful taking of property;
  - d. bribery, forgery, counterfeiting, or extortion; or
  - e. dishonest, unfair, or unethical practices.

Mr. Foster does not have any disclosures to make regarding this Item.

## B. Bankruptcy

If a Supervised Person has been the subject of a bankruptcy petition, that fact and the details must be disclosed. Mr. Foster does not have any disclosures to make regarding this Item.

# **Privacy Policy**

Effective: February 2, 2024

## **Our Commitment to You**

Foster Capital Management Inc. dba Generations Wealth Design ("Generations Wealth Design" or the "Advisor") is committed to safeguarding the use of personal information of our Clients (also referred to as "you" and "your") that we obtain as your Investment Advisor, as described here in our Privacy Policy ("Policy").

Our relationship with you is our most important asset. We understand that you have entrusted us with your private information, and we do everything that we can to maintain that trust. Generations Wealth Design (also referred to as "we", "our" and "us") protects the security and confidentiality of the personal information we have and implements controls to ensure that such information is used for proper business purposes in connection with the management or servicing of our relationship with you.

Generations Wealth Design does not sell your non-public personal information to anyone. Nor do we provide such information to others except for discrete and reasonable business purposes in connection with the servicing and management of our relationship with you, as discussed below.

Details of our approach to privacy and how your personal non-public information is collected and used are set forth in this Policy.

## Why you need to know?

Registered Investment Advisors ("RIAs") must share some of your personal information in the course of servicing your account. Federal and State laws give you the right to limit some of this sharing and require RIAs to disclose how we collect, share, and protect your personal information.

## What information do we collect from you?

Driver's license number	Date of birth	
Social security or taxpayer identification number	- Assets and liabilities	
Name, address and phone number[s]	Income and expenses	
E-mail address[es]	Investment activity	
Account information (including other institutions)	Investment experience and goals	

## What Information do we collect from other sources?

Custody, brokerage and advisory agreements	Account applications and forms
Other advisory agreements and legal documents	Investment questionnaires and suitability documents
Transactional information with us or others	Other information needed to service account

# How do we protect your information?

To safeguard your personal information from unauthorized access and use we maintain physical, procedural and electronic security measures. These include such safeguards as secure passwords, encrypted file storage and a secure office environment. Our technology vendors provide security and access control over personal information and have policies over the transmission of data. Our associates are trained on their responsibilities to protect Client's personal information.

We require third parties that assist in providing our services to you to protect the personal information they receive from us.

# How do we share your information?

An RIA shares Client personal information to effectively implement its services. In the section below, we list some reasons we may share your personal information.

Basis For Sharing	Do we share?	Can you limit?
<b>Servicing our Clients</b> We may share non-public personal information with non-affiliated third parties (such as administrators, brokers, custodians, regulators, credit agencies, other financial institutions) as necessary for us to provide agreed upon services to you, consistent with applicable law, including but not limited to: processing transactions; general account maintenance; responding to regulators or legal investigations; and credit reporting.	Yes	No
Generations Wealth Design shares Client information with Mutual Securities, Inc. ("Mutual Securities"). This sharing is due to the oversight Mutual Secuerities has over certain Supervised Persons of the Advisor. You may also contact us at any time for a copy of the Mutual Securities Privacy Policy.		
Marketing Purposes Generations Wealth Design does not disclose, and does not intend to disclose, personal information with non-affiliated third parties to offer you services. Certain laws may give us the right to share your personal information with financial institutions where you are a customer and where Generations Wealth Design or the client has a formal agreement with the financial institution. We will only share information for purposes of servicing your accounts, not for marketing purposes.	No	Not Shared
Authorized Users Your non-public personal information may be disclosed to you and persons that we believe to be your authorized agent[s] or representative[s].	Yes	Yes
Information About Former Clients Generations Wealth Design does not disclose and does not intend to disclose, non-public personal information to non-affiliated third parties with respect to persons who are no longer our Clients.	No	Not Shared

# **Changes to our Privacy Policy**

We will send you a copy of this Policy annually for as long as you maintain an ongoing relationship with us.

Periodically we may revise this Policy and will provide you with a revised Policy if the changes materially alter the previous Privacy Policy. We will not, however, revise our Privacy Policy to permit the sharing of non-public personal information other than as described in this notice unless we first notify you and provide you with an opportunity to prevent the information sharing.

# Any Questions?

You may ask questions or voice any concerns, as well as obtain a copy of our current Privacy Policy by contacting us at (785) 273-5580.